Thakur Ramnarayan Educational Campus, S. V. Road, Dahisar (East), Mumbai - 400 068



Outcomes Based Education (OBE) Document

Programme: B.COM

Program Educational Objectives

- **PEO 1:** To impart knowledge and develop the students in such a way that they shall be able to understand and analyse the concepts of the field of Accountancy, Auditing, Financial Management, Costing, Taxation, Commercial Law and Commerce in general.
- **PEO 2:** To prepare the students with theoretical and practical knowledge which shall help them in a program of postgraduate study in Advanced Accounting or any other commerce related field.
- **PEO 3:** To strengthen students for career in field of Accountancy, Auditing, Banking, Business Development, Business Operations, Finance/Insurance/Tax/Stock Market Advisor or any other commerce related professional career.

Program Outcomes

On successful completion, graduates of B. Com programme will be able to:

- **PO 1: Disciplinary Knowledge:** Develop the capability of executing comprehensive knowledge and understanding of one or more discipline that form part of commerce.
- **PO 2: Effective Communication Skills:** Deliver and communicate information effectively and improve overall interaction with people.
- **PO 3:** Critical Thinking: Engage in reflective and independent thinking by understanding the concepts in every area of Commerce and Business.
- **PO4 : Problem solving:** Deduce a business problem and apply the class room learning into practice to offer a solution to problems originating in the diverse areas such as Finance, Marketing, Human Resource, and Taxation.
- **PO5 : Analytical Reasoning:** Evaluate the reliability and relevance of evidence collected from Institution; identify logical flaws and holes in the arguments of others; analyse and synthesize data from business; draw valid conclusions and support them with evidence and examples, and addressing opposing viewpoints.
- **PO6**: Research Related Skills: Search for, locate, extract, organise, evaluate and use or present information that is relevant to various branches of Commerce.
- **PO7 : Environment and Sustainability:** Understand the issues of environmental contexts and sustainable development.

PO8 : Cooperation/Teamwork: Elicit views of others, mediate disagreements and help reach conclusions in group settings.

PO9: Information and Communication Technology (ICT)/digital literacy: Use various technical ICT tools for exploring, analysis and using the information for business purposes.

PO10 : Ethics: ascertain unethical behaviour, falsification, and manipulation of information. Recognise different value systems including our own, understand the moral dimensions of our decisions, and accept responsibility for them.

PO11 : Self-directed and Life-long Learning: Acquire the ability to engage in self-paced and self-directed learning aimed at personal development and for improving knowledge/skill development and reskilling in all areas of Commerce.

PO12: Leadership Readiness/Qualities: Develop the ability to motivate and inspire team members to engage in institution's vision and using management skills to guide them to the right destination, in a smooth and efficient way.

PSO: BACHELOR OF COMMERCE

On successful completion, graduates of B. Com programme will be able to:

- **PSO 1:** Learn relevant accounting concepts in Auditing, Finance, Management Accounting and Cost Accounting. Apply both qualitative and quantitative knowledge to their future career in business.
- **PSO 2:** Understand basic concepts of economics and apply them in the real world, analyse the functions of fiscal and monetary policy with respect to India and the rest of the world & Demonstrate progressive learning of various tax issues and tax reforms related to individuals.
- **PSO 3:** Recognise Constitutional and Legal rights of an individual and Business entity and develop a critical understanding towards Environmental problems.
- **PSO 4:** Relate the concepts of Marketing, Advertising & Human resource management to react aptly when confronted with critical decision-making scenarios.

Accountancy and Financial Management - I (UBCOMFSI.1)

COURSE OUTCOMES:

CO	Course Outcomes	Revised Bloom's Taxonomy Lea						
		Level	S					
		R	U	A	N	E	C	
CO1	Classify Accounting Standards and their applicability		•					
	in practical life and Interpret Disclosure of							
	Accounting Policies and Valuation of Stock.							
CO2	Summarize Final Accounts of Manufacturing			•				
	Concern and Develop the knowledge of capital and							
	revenue expenditure and receipts.							
CO 3	Utilise the concept of Departmental Accounts in			•				
	preparation of financial statements.							
CO 4	Distinguish system of Hire purchase from Installment				•			
	System.							

FYBCOM (SEMESTER-I) COMMERCE – I (UBCOMFSI.2)

COURSE OUTCOMES:

CO	Course Outcomes	Revised Bloom's Taxonomy Learning							
		Levels							
		R	U	A	N	E	С		
CO1	Explain the concept of Business, it's objectives and the impact of Liberalization and Globalization.		٠						
CO2	Articulate Business Environment, its impact and working of WTO and different trading blocs.			•					
CO3	Compare Business plan, Promotion Activities and Licensing and registration procedure of business.				•				
CO4	Demonstrate Entrepreneurship and their competencies			•					

Business Economics - I (UBCOMFSI.3)

COURSE OUTCOMES:

CO	Course Outcomes	Revised Bloom's Taxonomy Learning							
		Levels							
		R	U	A	N	E	C		
CO1	Explain the concept of Economics, functional		•						
	relationship Average and Marginal Analysis in								
	decision making								
CO2	Apply Basic concepts of Demand Function,			•					
	Estimating and Forecasting								
CO3	Compare the different models of Supply and			•					
	Production and explain the different statistical								
	analysis								
CO4	Conceptualise Production and Extensions of				•				
	cost analysis and understand Short Run - Long								
	Run Hypothesis								

Business Communication - I (UBCOMFS1.4)

COURSE OUTCOMES:

CO	Course Outcomes	Revis	ed	Bloom's		Taxo	nomy		
		Learning Levels							
		R	U	A	N	E	C		
CO1	Explain Communication concepts, process,		•						
	barriers to communication and classify								
	business ethics								
CO2	Prepare letters, SOP's, LOR's, Job			•					
	application letter and other correspondences								
CO3	Demonstrate language and writing skills			•					
	through paragraph writing, soft skills,								
	conflict management and time management								

Environmental Studies - I (UBCOMFSI.5)

COURSE OUTCOMES:

CO	Course Outcomes	Revis	ed	Bloom's		Taxonom	
		Learn					
		R	U	A	N	E	C
CO1	Describe environment and ecosystem, characteristics, components and types	٠					
CO2	Identify natural resources, sustainable development, and factors influencing resources utilisation						
CO3	Determine pattern of population growth in world and India and associated problems				٠		
CO4	Relate urbanisation and problems of migration			•			
CO5	Interpret thematic maps, located bars, circles, pie charts, etc.		•				

FOUNDATION COURSE – I (UBCOMFSI.6.1)

COURSE OUTCOMES:

CO	Course Outcomes	Revise	ed	ı's	Taxonomy			
		Learning Levels						
		R	U	A	N	E	C	
CO1	Explain the multi-cultural diversity of		•					
	Indian society through its demographic							
	composition, linguistic diversity and regional							
	variations.							
CO2	Discuss the concept of disparity due to		•					
	Social Stratification, explore the violence							
	against women and appreciate the							
	inequalities faced by disable people							
CO3	Comprehend inequalities manifested due to			•				
	the caste system and understand inter-group							
	conflicts arising out of communalism,							
	regionalism, linguism							
CO4	Describe the philosophy of the Indian		•					
	Constitution, understand the structure of it							
	and its fundamental duties to the Indian							
	Citizen.							
CO5	Summarise party system in Indian Politics		•					
	and judge the role and significance of							
	women in politics							

MATHEMATICAL AND STATISTICAL TECHNIQUES – I (UBCOMFSI.7)

COURSE OUTCOMES:

CO	Course Outcomes	Revi	Revised Bloom's				onomy
		Lear	ning I	Levels			
		R	U	A	N	E	С
CO1	Interpret investment in shares, mutual funds in terms of profit, rate of interest and its importance in investment management.		•				
CO2	Solve Permutation and Combination and linear Programming Problem in relation to real life examples			•			
CO3	Correlate statistical data using measures of Central Tendency, measures of dispersion, Correlation and Linear Regression				٠		
CO4	Use the basic probability rules, including additive and multiplicative laws, using the terms, independent and mutually exclusive events. Translate real-world problems into probability model			•			
CO5	Examine different types of decision theory and their practical applications.			٠			

Accountancy and Financial Management - II (UBCOMFSII.1)

COURSE OUTCOMES:

CO	Course Outcomes	Revised Bloom's Taxonomy Learn						
		Levels						
		R	U	A	N	E	С	
CO1	Prepare the final Accounts of Proprietary Trading Concerns by using the conversion method			•				
CO2	Explain the Accounting of consignment transactions including the valuation of stock on consignment				•			
CO3	Present the Accounts of the Dependent Branch under the Debtors method and Stock and debtors method			٠				
CO4	Calculate Stock on the date of fire, Loss of Stock and Claim as per average clause			٠				

Commerce II (UBCOMFSII.2)

COURSE OUTCOMES:

CO	Course Outcomes	Revise	ed Bloc	om's T	axonon	y Lea	rning
		Levels	S				
		R	U	A	N	E	C
	Explain and Analyse the various concept of				1		
СО	Services, Marketing mix and Service						
1	strategies.						
			√				
СО	Describe the need for Retailing & its scenario						
2	in India and globally.						
	Practice and Explain the various Trends in		✓				
СО	Service sector like, BPO, KPO, LPO, ERP,						
3	Banking & Insurance sector						
	Compare various concepts under	_	_		√		
СО	E-Commerce and present status of						
4	E-Commerce in India.						

Business Economics- II (UBCOMFSII.3)

COURSE OUTCOMES:

CO	Course Outcomes	Revis	Revised Bloom's Taxonomy Learning Levels						
		R	U	A	N	E	C		
CO1	Classify Perfect competition and Monopoly models as two extreme cases		1						
CO2	Summarise Competitive elements of monopolistic competition and Key attributes of an oligopoly Market		✓						
CO3	Utilise Cost oriented pricing methods viz cost-plus (full cost)/mark-up pricing, marginal cost pricing, Mark up pricing			1					
CO4	Explain Meaning and importance of capital budgeting, Techniques of Investment appraisal such as payback period method, net present value method, and internal rate of return method			1					

Business Communication (UBCOMFSII.4)

Course Outcomes

CO	Course Outcomes	Revised Bloom's Taxonomy Lea						
		Levels						
		R	U	A	N	E	C	
СО				1				
1	Execute presentations with various strategies							
СО			1					
2	Examine the concept of group discussions							
CO 3	Contrast between types of business correspondence		/					
CO 4	Use appropriate language for writing skills at the workplace			V				

Environmental Studies-II (UBCOMFSII.5)

Course Outcomes

СО	Course Outcomes		Revised Bloom's Learning Levels			Taxonomy	
		R	U	A	N	E	C
CO 1	Determine the sources and effects of solid waste on the environment.			1			
CO 2	Highlight the environmental problems with agriculture and industries.	1					
CO 3	Examine the nature and scope of Sustainable Tourism in India.			1			
CO 4	Memorise and categorise the different environmental movements, Acts and technologies.		1				
CO 5	Tag and Solve the places on maps of Konkan and Mumbai.			1			

Foundation Course (UBCOMFSII.6.1)

COURSE OUTCOMES:

CO	Course Outcomes	Revis	ed I	Bloom's	Taxono	my Le	arning
		Level	S				
		R	U	A	N	E	C
	Infer LPG economic reform and its impact on		1				
	information technology and communication,						
	industry, employment, agrarian sector,						
	corporate farming and increase in farmers'						
CO1	suicides.						
	Recognise Human Rights, Universal	1					
	Declaration of Human Rights, Fundamental						
CO2	Rights stated in Indian Constitution.						
	Discuss Ecology and Environment,		1				
	Environmental degradation- causes and						
	impact on human life and relate Sustainable						
CO3	Development- concept						
	Outline the causes of stress and conflict,		1				
	significance of values, measures to control						
CO4	aggression and violence						
	Use of coping mechanisms for managing			1			
	individual stress and conflict, efforts towards						
CO5	building peace and harmony in society.						

Mathematical and Statistical Techniques – II (UBCOMFSII.7)

COURSE OUTCOMES:

CO	Course Outcomes	Rev	ised	Blo	om's	Tax	onomy
		Lea	rning	Level	S		
		R	U	A	N	E	С
CO1	Calculate derivatives in Demand, Supply, Revenue, Cost and Profit function, Equilibrium Point and Break-even point applicable in commercial Aspects			•			
CO2	Compute Simple Interest and Compound Interest, Annuity Immediate and its Present value, Future value, Equated Monthly Instalment's (EMI) using reducing balance method & amortization of loans			٠			
CO3	Utilise the concepts of Bivariate Linear Correlation & Regression Analysis.			•			
CO4	Interpret different concepts of Time Series and Index Numbers.		٠				
CO5	Estimate Elementary Probability Distributions such as Binomial, Poisson and Normal Distribution.		٠				

Accountancy and Financial Management - III (UBCOMFSIII.1)

COURSE OUTCOMES:

CO	Course Outcomes	Revised Bloom's Taxonomy Learning								
		Levels R U A N E C								
		R	U	A	N	E	C			
CO1	Solve problems on Simple final accounts & identify allocation of expenses prior to and after Admission of Partner in a Financial year.									
CO2	Relate distribution of cash to partners after treatment of secured ,Preferential liabilities with excess capital method on Dissolution of Firm.		٠							
CO3	Apply accounting procedure in takeover of vendor firm by purchasing firm through Amalgamation, Merger & Treatment of goodwill			•						
CO4	Use accounting procedure in conversion of firm into a limited company & Treatment firm capital account into shares/debentures a/c of limited company			٠						

Financial Accounting and Auditing - Introduction to Management Accounting (UBCOMFSIII.2.1)

COURSE OUTCOMES:

CO	Course Outcomes	Revis	ed	Bloon	n's	Taxon	omy		
		Learning Levels							
		R	U	A	N	E	C		
CO1	Classify Financial Statements to evaluate the performance of the firm.		٠						
CO2	Interpret various ratios based on Financial Statements.		٠						
CO3	Complete the projection of Working Capital Requirement in case of Trading and Manufacturing Organization			٠					
CO4	Correlate the various capital budgeting methods that an organisation can adopt.				٠				

SYBCOM (SEMESTER-III) Commerce – III (UBCOMSIII.3)

COURSE OUTCOMES:

CO	Course Outcomes	Revised		Bloom's		Taxonom	
		Learn					
		R	U	A	N	E	C
CO1	Explain the Modern Management Approach & Business Plan		•				
CO2	Define the concept of Management by Exception & Decision Making scenarios	•					
CO3	Implement the concept of Organizing, Departmentation, Delegation of Authority.			•			
CO4	Discuss the Concept of Motivation, Leadership & Controlling.		•				

SYBCOM (SEMESTER-III) BUSINESS ECONOMICS-III (UBCOMFSIII.4)

COURSE OUTCOMES:

CO	Course Outcomes	Revised Bloom's Taxonomy Learning						
		Levels						
		R	U	A	N	E	C	
CO1	Relate the importance of macro economics in real world		٠					
CO2	Identify the theories and tools of Keynesian Economics			٠				
СОЗ	Interpret causes and consequences of post Keynesian developments					٠		
CO4	Examine the relation of money, prices & inflation in economy				•			

SYBCOM (SEMESTER-III) ADVERTISING – I (UBCOMFSIII.5.01)

COURSE OUTCOMES:

CO	Course Outcomes	Revi	ised	Bloo	m's	Taxon	omy
		Lear	rning I				
		R	U	A	N	E	C
CO1	Summarise the concept of Integrated			•			
	Marketing Communications (IMC) and						
	apply this knowledge to understand						
	advertising planning.						
CO2	Define the Advertising Agency,	•					
	understand agency-client relationship and						
	design creative pitch.						
CO3	Articulate an understanding of economic			•			
	and social aspects of advertising and						
	recognize the ethical issues involved.						
CO4	Implement brand building techniques and			•			
	tools while understanding the intricacies						
	of different advertising requirements.						

Foundation Course - III (Contemporary Issues) (UBCOMFSIII.6.1)

COURSE OUTCOMES:

CO	Course Outcomes	Revis	ed	Bloo	m's	Taxo	nomy	
		Learı	Learning Levels					
		R	U	A	N	E	C	
CO1	Interpret violations of human rights on the basis of caste, tribe, gender and disabilities and their redressal mechanisms.							
CO2	describe the environmental disaster and its impact on people and the society. prevent, mitigate and deal with situations leading to disaster.		٠					
CO3	Summarise the ancient cultures and practices and the development of science and discuss the use of science and technology in everyday life.					•		
CO4	Examine the importance of effective listening, types of communication and barriers to effective communication. acquainted with writing skills, necessary skills for interviews and presentations							

Business Law - I (UBCOMFSIII.7)

COURSE OUTCOMES:

CO	Course Outcomes	Revise	ed	Bloom	ı's	Taxonomy		
		Learning Levels						
		R	U	A	N	E	C	
CO1	Interpret the relevant provisions of law							
	related to making of contracts.		•					
CO2	Compare and analyse the different types of							
	contract and the modes of discharge of these							
	contracts.		•					
CO3	Appraise the laws related to the Special							
	Contracts.		•					
CO4	Recognize the laws related to the Sale of							
	goods act,1930.							
CO5	Identify different types of negotiable							
	instruments and compare the legal provisions							
	related to them							
CO6	Explain the Criminal Penalties related to the							
	dishonor of cheques and state Miscellaneous							
	Provisions related to Negotiable Instruments.		•					

Accounting and Financial Management (UBCOMFSIV.1)

COURSE OUTCOMES:

CO	Course Outcomes	Revised Bloom's Taxonomy Learning							
		Levels							
		R	U	A	N	E	C		
CO1	Categorise between different types of								
	companies, shares and debentures and items of								
	balance sheet		1						
CO2	Determine journal entries for redemption of								
	Preference Shares			1					
CO3	Apply								
	journal entries for redemption of Debentures			1					
CO4	Estimate profit prior to incorporation for								
	companies				✓				

Financial Accounting and Auditing - Auditing (UBCOMFSIV.2.1)

COURSE OUTCOMES:

CO	Course Outcomes	Revise	's	Taxonomy			
		Learn	ing Le				
		R	U	A	N	E	C
CO1	Summarise the Meaning, advantages, limitations, objectives, and types of audit		•				
CO2	Categorise Audit Planning, Audit Program and Audit Working Papers		•				
CO3	Articulate the concepts of Internal Check. Internal Audit, Internal Control along with test checking and sampling			٠			
CO4	Express the distinction between the Auditing Techniques of Vouching & Verification		•				

SYBCOM (SEMESTER-IV) Commerce IV (UBCOMFSIV.3)

COURSE OUTCOMES:

CO	Course Outcomes	Revised Bloom's Taxonomy Learning								
		Levels	5							
		R	U	A	N	E	C			
	Explain and Analyse the various concept of				1					
СО	Production Management, its system & Inventory									
1	Management.									
CO 2	Describe the need for Quality Management, Quality Circle & its Tools.		√							
CO 3	Explain the various Trends in Indian Financial System, Indian financial market, SEBI & Credit Rating.		1							
CO 4	Compare various concepts under Finance like, Mutual funds, commodity market, derivatives market & Micro Finance.				√					

Business Economics - IV (UBCOMFSIV.4)

COURSE OUTCOMES:

CO	Course Outcomes	Revis	ed	n's	Taxonomy			
		Learning Levels						
		R	U	A	N	E	C	
CO1	Explain Meaning and Scope of Public finance, Major fiscal functions and Principle of Maximum Social Advantage		✓					
CO2	Summarise Sources of Public, Tax and Non-tax revenues, Objectives of taxation and Canons of taxation			V				
CO3	Utilise Theories of Public Expenditure, Significance of Public Expenditure, Public Debt		1					
CO4	Interrelate Fiscal Policy with Budget- and Deficit concepts			1				

SYBCOM (SEMESTER-IV) Advertising-II (UBCOMFSIV.5.01)

COURSE OUTCOMES:

CO	Course Outcomes	Revi	sed Blo	om's	Taxono	omy Le	earning
		Leve	els				
		R	U	A	N	E	C
	Identify different types of mediums of advertising	1					
CO1	and their objectives.						
	Explain steps in advertising campaign, models used		1				
CO2	in advertising and budget consideration methods.						
	Distinguish Creative aspects of advertising media		1				
	Buying Motive Types, Selling Points, Features, and						
CO3	Concept of Unique Selling Preposition (USP).						
	Judge advertisements, Write Copy, design layouts,					1	
	video, jingles and Music.						
CO4							

SYBCOM (SEMESTER-IV) FOUNDATION COURSE-IV (UBCOMFSIV.6.1)

COURSE OUTCOMES:

CO	Course Outcomes	Revis	sed	n's	Taxonomy		
		Lear	ning L				
		R	U	A	N	E	C
CO1	Identify The Significance of contemporary		•				
	rights of citizen and their duties						
CO2	Summarise the better Understanding approaches			٠			
	to ecology for sustainable growth of society.						
CO3	Define The science and technology and its		•				
	application for the growth of our society.						
CO4	Examine Basic information on Competitive		•				
	Examinations- the pattern, eligibility criteria and						
	local centre for their further reference.						

SYBCOM (SEMESTER-IV) Business Law-II (UBCOMFSIV.7)

COURSE OUTCOMES:

CO	Course Outcomes	Rev	ised	Bloor	n's	Taxon	omy
		Lea	rning L	evels			
		R	U	A	N	E	C
CO1	Interpret the relevant provisions of law related to making of contracts		1				
CO2	Recognize the laws related to the Sale of goods Act, 1930	1					
CO3	Identify different types of Negotiable Instruments and compare the legal provisions related to them.	√					
CO4	Infer the rights of Consumer according to Consumer Protection Act 1986.		1				
CO5	Analyse the laws related to the Companies Act 2013				1		
CO6	Interpret the Legal rights resulting from Intellectual activity in the Industrial, scientific, literary and artistic fields		1				

Financial Accounting and Auditing VII - Financial Accounting (23101)

COURSE OUTCOMES:

CO	Course Outcomes	Revis	sed	Taxonomy			
		Lear	ning	}			
		R	U	A	N	E	С
CO1	Implement the fundamentals of preparation of financial statements of a corporate entity			•			
CO2	Complete the accounting related to internal reconstruction of a company.			•			
CO3	Use Legal provisions relating to transfer to capital redemption reserve account, sources, maximum limits and debt equity ratio while accounting for buy back of shares by a company.			٠			
CO4	Use the attained knowledge to prepare an Investment Account for an investor.			•			
CO5	Summarise ethical values in the accounting profession and their implications for Accountants.		•				

Financial Accounting and Auditing VIII - Cost Accounting (23107) COURSE OUTCOMES:

CO	Course Outcomes	Rev	Revised Bloom's Tax					
		Lea	rning	Levels				
		R	U	A	N	E	С	
CO 1	Interpret of Accounting concepts concern with Costing aspect of Cost Sheet & Categorize it on basis of Behaviour ,Time, Cost CentreFunctions.			•				
CO 2	Examine adequate stock of materials with respect to Material Control techniques like Inventory Control, EOQ, FIFO, Weighted Average			٠				
CO 3	Estimate remuneration on Time & Piece rate system and ascertaining attendance record & payrolls.		٠					
CO 4	Differentiate Overheads classification on basis of apportionment of Production, Administrative ,Selling & distribution overheads along with Machine Hour Rate				٠			
CO 5	Prepare element wise Cost Sheet & estimated Cost Sheet, segregation of semi variable cost, ascertaining Cost per Unit			•	٠			
CO 6	Detect the cause of difference in profit or loss of Financial account & Cost Accounts		•					

Commerce - V (23114)

COURSE OUTCOMES:

CO	Course Outcomes	Revised Bloom's Taxonomy Learning							
		Levels							
		R	U	A	N	E	C		
CO1	Recognise Marketing, Consumer Behaviour, Market Segmentation and Customer Relationship		•						
CO2	Sketch Product life cycle, Packaging, Product positioning and pricing policies.			•					
CO3	Discuss physical distribution, Understanding supply chain management, Promotion Techniques and Personal selling		٠						
CO4	Implement Marketing ethics, Rural Marketing, Digital Marketing and careers in marketing.			٠					

Business Economics - V (23113)

COURSE OUTCOMES:

CO	Course Outcomes	Revised		Bloom	ı's	Taxonomy	
		Learning Levels					
		R	U	A	N	E	C
CO1	Examine the operational activities of the Indian			•	•		
	Economy with respect to Social infrastructure,						
	Sustainable Development and Foreign						
	Investment.						
CO2	Analyse the National Agricultural Policy and			•	•		
	other features of the Indian agricultural sector.						
CO3	Compare the various reforms in the Industrial				•	•	
	and Service sector.						
CO4	Describe recent trends, issues and challenges in		•				
	the Banking sector, Money market and Capital						
	markets.						

Export Marketing - I (23116)

COURSE OUTCOMES:

CO	Course Outcomes	Revis	Revised Bloom's				nomy
		Learning Levels					
		R	U	A	N	E	C
CO1	Describe the importance of Exports for a nation also for the firm, different risks and Region wise exports of India.		٠				
CO2	Classify the tariff barriers and lay the same for overseas research and foreign market selection.			٠			
CO3	Explain the role of Directorate General of Foreign Trade, Deemed Exports and various roles of organisation for enhancing exports		٠				
CO4	Recognise financial incentives, Institutional incentives and various schemes to promote Exports.		٠				

Direct & Indirect Taxation - I (23115)

COURSE OUTCOMES:

CO	Course Outcomes	Revis	sed	Bloom's		's Taxon	
		Lear	ning I	Levels			
		R	U	A	N	E	C
CO 1	Describe various concepts and provisions of		•				
	direct tax laws to develop a broad						
	understanding of the tax laws & accepted tax						
	practices						
CO 2	Identify residential status of an individual			•			
	and determine total income based on						
	residential status of an individual.						
CO 3	Differentiate between various heads of				•		
	income & calculate their taxability.						
CO 4	Determine the use of various deductions to			•			
	reduce the taxable income.						
CO 5	Measure and compute total income of an						
	individual and find out their tax liability.						

Financial Accounting and Auditing IX - Financial Accounting (83001)

COURSE OUTCOMES:

CO	Course Outcomes	Revis	sed	m's	Taxo	nomy			
		Learning Levels							
		R	U	A	N	E	C		
CO1	Use the provisions of AS – 14 for Accounting of Amalgamation, Absorption & External Reconstruction of company								
CO2	Explain the concept of foreign exchange fluctuations and use the same for the preparation of Journals and Ledgers		•						
CO3	Prepare Liquidators' Final statement of Accounts and Statement of Affairs along with calculation of liquidators' remuneration			٠					
CO4	Determine the liability of underwriters and pass journal entries relating to the Underwriting of Shares & Debentures			٠					
CO5	Prepare the Final Accounts of the Limited Liability Partnership and Describe provisions relating to the conversion of the partnership firm			٠					

Subject: Financial Accounting & Auditing VIII- Cost Accounting (83007)

COURSE OUTCOMES:

CO	Course Outcomes	Revi	Revised Bloom's Taxonom						
		Lear	Learning Levels						
		R	U	A	N	E	C		
CO1	Explain Cost Control accounts, Principal & Subsidiary								
	accounts.		1						
CO2	Exemplify Complete Contract & Incomplete Contract,								
	Estimated Contract Multiple Contract / Multiple Years								
	Contract , Contractee Account		1						
CO3	Discuss Process Costing, Abnormal gains & Losses,								
	Inter Process profits, Joint & By products		1						
CO4	Summarise Formulas on Marginal Costing ,								
	Contribution, Break Even analysis, Margin Of Safety			1					
CO5	Solve Standard Cost & Costing, illustrations on								
	Material & labour Variance analysis				1				
CO6	Summarise Target Costing, Life Cycle Costing,								
	Benchmark & ABC Costing Various Stages of product								
	life cycle			1					

Commerce - VI (83014)

COURSE OUTCOMES:

CO	Course Outcomes	Revised		Bloom's		Taxonomy	
		Learning Levels					
		R	U	A	N	E	C
CO1	Describe the Human Resource Management		1				
	and Planning, the Recruitment and Selection						
	Process with Job Analysis and Job Design.						
CO2	Implement Human Resource Development			1			
	with their Training, Performance &						
	Potential Appraisal and Career Planning						
	with Mentoring and Counselling.						
CO3	Explain the Human Relations with		1				
	Leadership qualities, Employees morale and						
	Grievances with the help of EQ and SQ.						
CO4	Illustrate the HR in changing environment		√				
	and challenges faced by HRM.						

Subject: Business Economics VI (83013)

COURSE OUTCOMES:

CO	Course Outcomes	Revised Bloom's Taxonomy Learning								
		Levels								
		R	U	A	N	E	C			
CO	Compare the different theories of international trade									
1	and explain the basis of trade.				1					
CO	Indicate the effects of tariff and non-tariff barriers									
2	and Examine the international integrations.		1							
СО	Examine Balance of Payments and Summarise									
3	World Trade Organization.			1						
СО	Experiment the functioning of foreign exchange									
4	market and Explain the role of central bank.									
			1		1					

Export Marketing (83016)

COURSE OUTCOMES:

CO	Course Outcomes	Revised		Bloom	ı's	Taxonomy	
		Learning Levels					
		R	U	A	N	E	C
CO 1	Explain and Analyse the various concepts of Production Planning and pricing decisions for Export Marketing.		√		1		
CO 2	Describe the need for Export Distribution & Production.		1				
CO 3	Explain the various Trends in Export Finance, methods of payment.		1				
CO 4	Illustrate various concepts under Export Procedure and Documentation, shipping and custom stage formalities.		1				

Direct & Indirect Taxation (83015)

COURSE OUTCOMES:

CO	Course Outcomes	Revised		Bloom's		Taxonomy			
		Learning Levels							
		R	U	A	N	E	C		
CO1	Identify various concepts and provisions of Goods								
	and Service Tax		✓						
CO2	Compute composition tax liability and identify								
	taxable and non-taxable goods and services to								
	calculate GST			1					
CO3	Determine place of supply, time of supply and								
	value of supply under GST			✓					
CO4	Estimate input tax credit under GST and calculate								
	net tax liability of GST				1				
CO5	Apply conditions of Registration under GST for								
	new suppliers of Goods and Services			✓					